



Lifespan Respite Learning Collaborative on the National Strategy Breakout Room Discussion Guide March 7, 2024

Instructions:

We will break out into 2-3 smaller groups to discuss the following questions related to leadership on the National Strategy.

Attendees will be randomly assigned into breakout groups. Each group will have a facilitator who will record the session. Please identify someone to share a brief report out of discussion highlights when we return to the full group. Please introduce yourself to the group.

Multiple questions are provided to help stimulate a flow of ideas on the topic. Don't worry about getting through all the questions. They are intended to help guide quality conversation.

Discussion Questions:

Persuasion comes into play when presenting ideas, proposals, or strategies to **enable organizational change** as people and organizations can be resistant to change, especially if they've followed the same processes for years. Persuasion skills also empower you to present ideas effectively, encouraging others to embrace positive changes that will benefit the organization and the caregivers it serves.

1. Share an example of a lifespan respite grant activity in which persuasion was used to move forward or accomplish a task.
2. Your skills of persuasion are based in part on your motivational skills, your professional credibility and respect, and how well you identify and meet the needs of others. How have you used persuasion to convince someone to do something positive or helpful?
3. How would you react if someone you were trying to persuade on an issue you felt passionately about accused you of being manipulative? How could you respond so that they might become more accepting of your message?

Prepared by ARCH for the Lifespan Respite Grantee and Partner Learning Symposium on Implementing the National Strategy to Support Family Caregivers, March 2024